



Wednesday 10/14

Start	End	Session	Room
5:00 PM	6:30 PM	Welcome Reception	The GOAT
6:30 PM	8:30 PM	Welcome Dinner <i>Sponsored by Location Services</i>	Monterey
8:30 PM	10:30 PM	Hospitality Suite	Brhm Founders Club at Palladium

Thursday 10/15

Start	End	Session	Presenter/Facilitator	Room
7:30 AM	8:30 AM	Networking Breakfast		Cole Porter Prefunction/Terrace at Hotel Carmichael
8:30 AM	9:00 AM	Growth Strategy & Field Partnership	Mark Bugalski	Cole Porter Ballroom
9:00 AM	9:30 AM	Leadership Perspectives	Pete Hilger	Cole Porter Ballroom
9:30 AM	9:45 AM	Servicing Leadership: Role Updates	Nicole Benson Nikki Warner	Cole Porter Ballroom
9:45 AM	9:55 AM	Break		
9:55 AM	10:05 AM	Welcome & Meeting Anchor: Retention Through Value	Melissa Burch	Noble Sissle
10:05 AM	11:35 AM	Working Smarter: AI, Data & Client Perspective	Panel + scenario Q&A	Noble Sissle
11:35 AM	12:35 PM	Networking Lunch		Vivante
12:35 PM	2:30 PM	Diagnostics Lab I: Recognize the Signals	Melissa Burch, Laura Cannon, DeeAnn Carr, Robert Hagemier, Brittany Conklin, Janet Smith, Krista Kearns	Noble Sissle
2:30 PM	2:40 PM	Break		
2:40 PM	3:25 PM	Diagnostics Lab II: Diagnose, Respond & Add Value	Melissa Burch, Laura Cannon, DeeAnn Carr, Robert Hagemier, Brittany Conklin, Janet Smith, Krista Kearns	Noble Sissle
3:25 PM	3:35 PM	Break		
3:35 PM	4:55 PM	Peer-to-Peer Roundtables: One Team Supporting One Another	Melissa Burch, Robert Hagemier, DeeAnn Carr, Laura Cannon, Elaine Cahill, John Southard, Brook Odom, Tyler Meiring	Noble Sissle
4:55 PM	5:10 PM	Commitments, Follow-Up & Close	Melissa Burch	Noble Sissle
6:00 PM	7:30 PM	Gameshow Battle: Whose Team Is It Anyway?		Feinstein's at Hotel Carmichael
7:00 PM	10:45 PM	Looping Transportation		Hotel Lobby
7:30 PM	10:30 PM	Networking Dinner & Hospitality Suite		1933 Lounge

Friday 10/16

Start	End	Session	Presenter/Facilitator	Room
7:00 AM	8:00 AM	Networking Breakfast		Cole Porter Prefunction
8:00 AM	11:00 AM	Field Trip: Auction	Coordinated by Rob Hagemier	ADESA Indianapolis