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Allied Solutions has a long and rich history. It all started back at Minnesota Mutual in the mid 70's when a group of colleagues answered the entrepreneurial itch and decided to go out on their own in search of the American Dream. Each taking a different section of the United States as their focus:

- Kirk Steele moved to California and formed Steele Insurance Agency with his focus on the west coast
- Tom Kazeck headed to Florida and created Kazeck & Associates and planned to focus on the Southeast
- Melissa Eldredge went out on her own to Indiana and formed the Eldredge Corporation and focused on the Midwest
- Bob Lium and Dick Hetzel moved to Texas and formed FLS Services, Inc. primarily focusing on the South and Southwest

Over the years the group remained close and as a network of non-competing sister agencies they would leverage their bargaining power with underwriters in order to get better rates for their clientele. Years of success with their respective companies earn each others admiration and further respect. In particular, Eldredge which was now under the helm of Melissa's sons Chris and Pete Hilger, and FLS started to work together a great deal. In 2001 that collaboration and friendship fueled the partnership that ultimately became what we know today as Allied Solutions. Over the next several years they work to acquire sister agencies and friends, Kazeck, AIS, and CU Professionals.

In 2004 a complete full circle moment is realized when Securian (Minnesota Life) decides to acquire Allied Solutions and that group of entrepreneurs is now selling their successful company back to the company where they all got their start.

What a great legacy we have here at Allied – that is truly who we are as a company, it's that entrepreneurial spirit and enthusiasm at our very core that still drives us today to be the best we can be and offer our clients the best in class solutions!

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